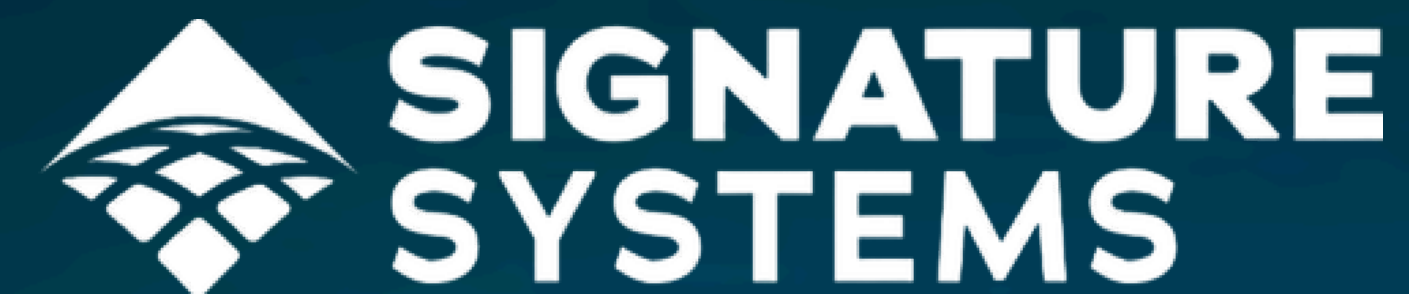


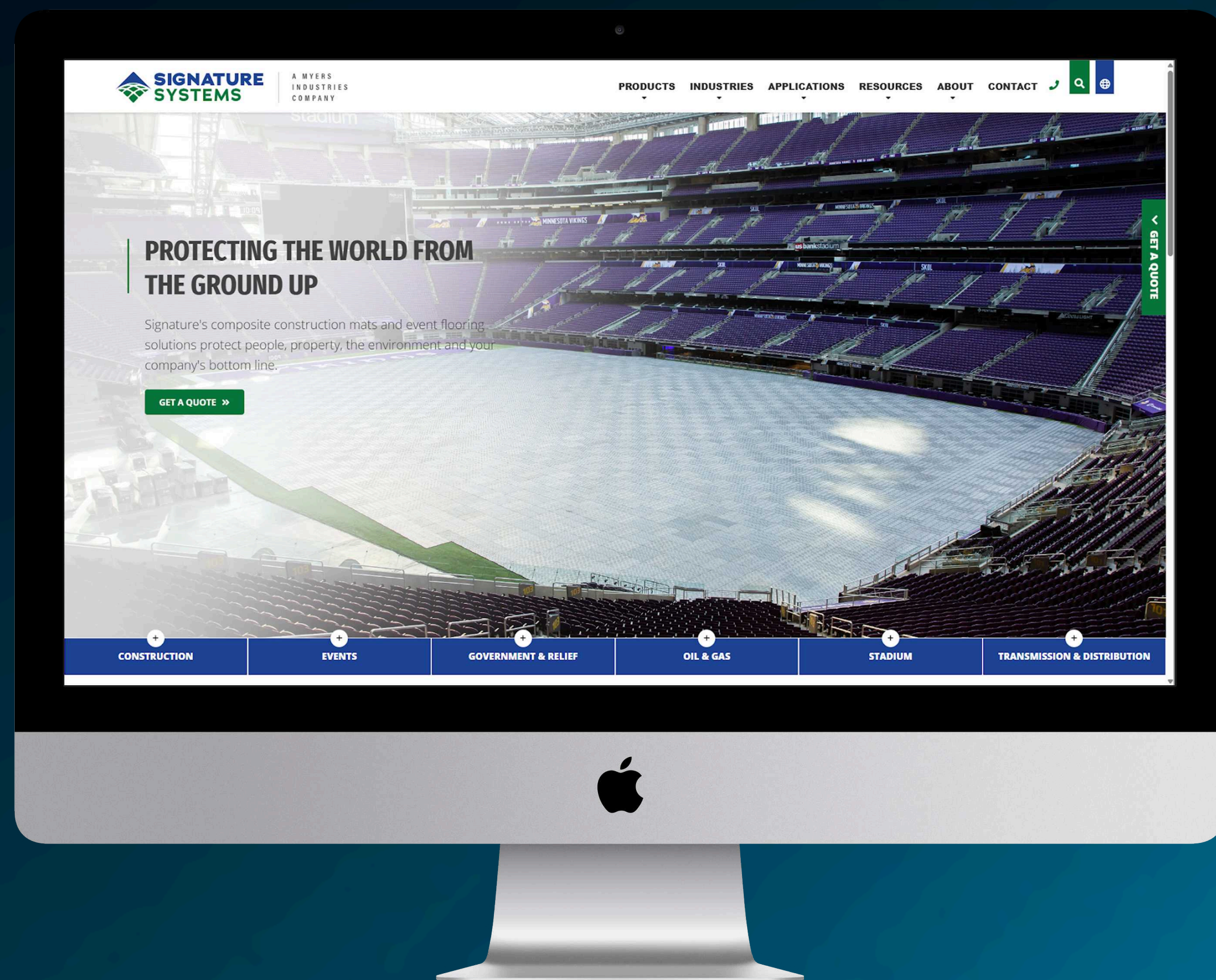


NAVSOFT



49% Enhanced Business Efficiency with IT Consulting

How Navsoft's comprehensive IT consulting and digital transformation roadmap empowered Signature Systems Group to achieve a fully digital enterprise.





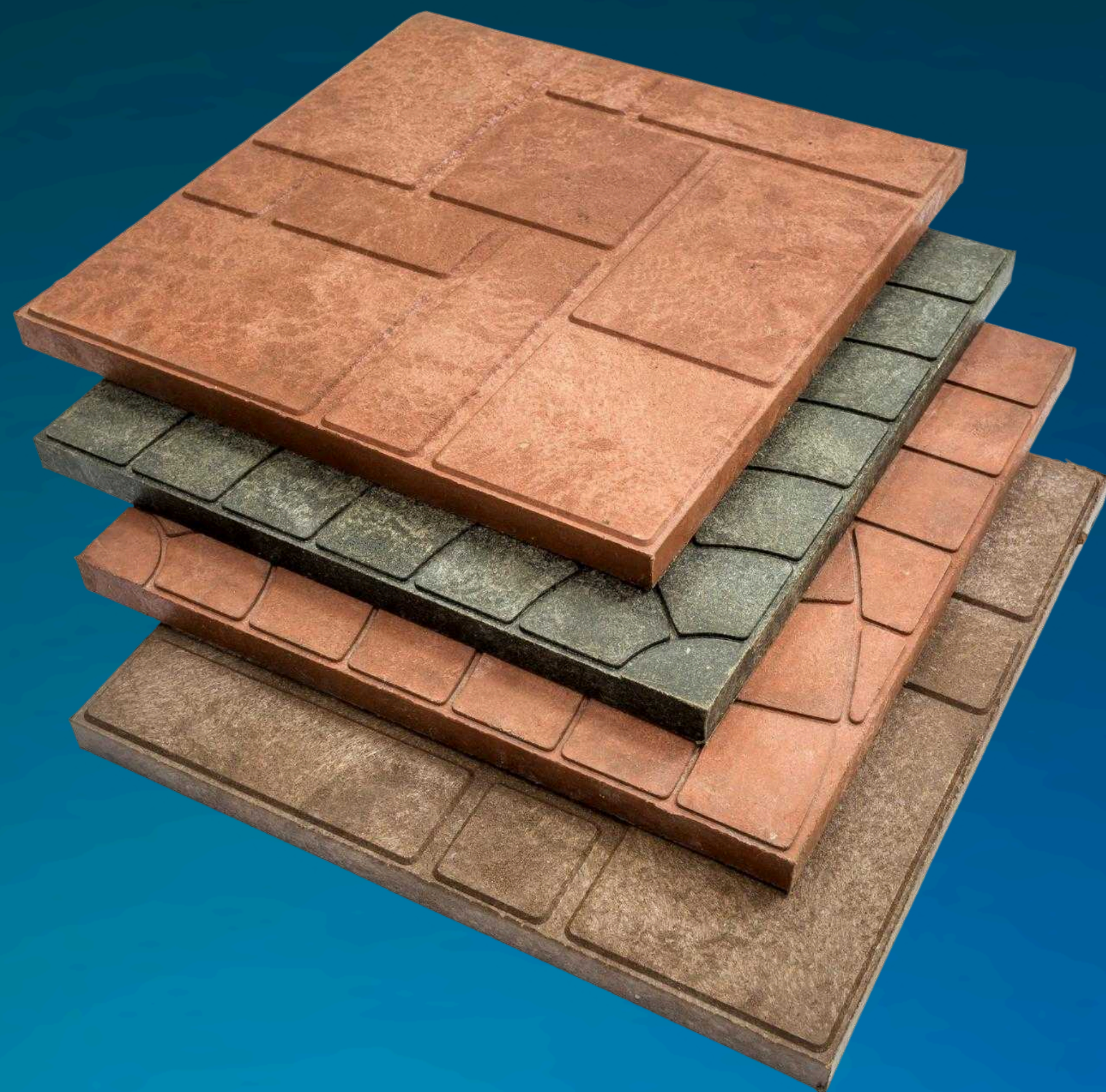
NAVSOFT

Client

Signature Systems Group is the world's largest manufacturer of modular flooring solutions. With a vast product line distributed directly and through a network of qualified dealers, distributors, and agents, Signature Systems Group manages thousands of orders and contracts annually and required solutions to sustain its continuous growth.



**SIGNATURE
SYSTEMS**





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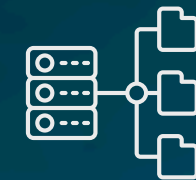
Challenge

Signature Systems Group was grappling with critical business challenges rooted in an outdated and disconnected IT infrastructure



On-Premise ERP Limitations

Their existing Microsoft Dynamics NAV ERP incurred high IT costs and required Citrix to be accessed in South America.



Data Silos

No single source of truth was available, affecting real-time collaboration across international offices.



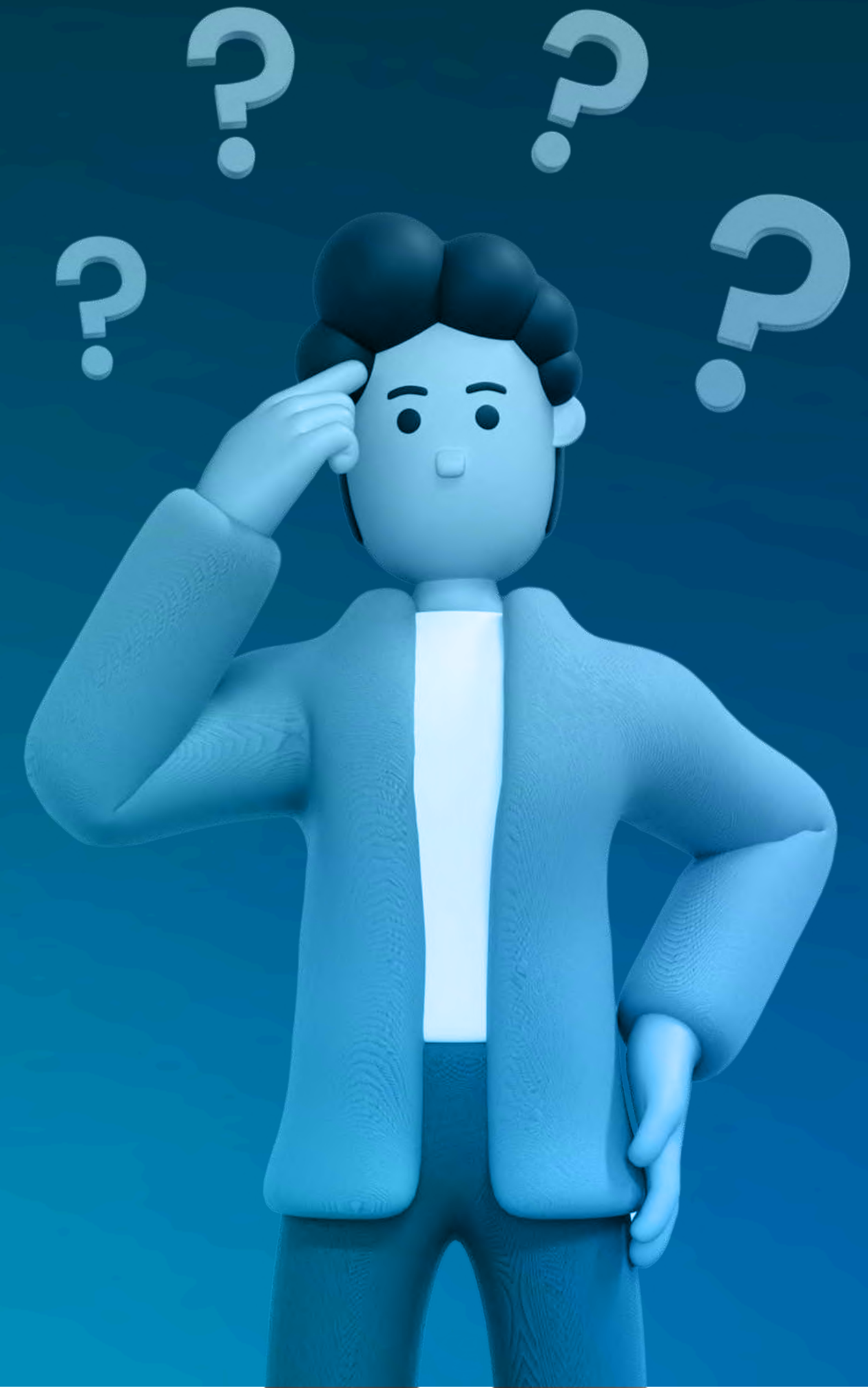
Lack of Data Consolidation

No centralized repository available for financial and operational data.



Productivity Drain

Managing thousands of orders and contracts annually was laborious due to the disconnected systems.



Navsoft's Solution

Navsoft designed and implemented a comprehensive and integrated solution that modernized Signature Systems Group's IT landscape, combining Microsoft Dynamics NAV with Salesforce



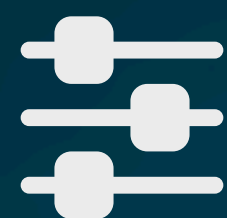
Integrated Salesforce with an updated version of the Microsoft Dynamics NAV ERP system.



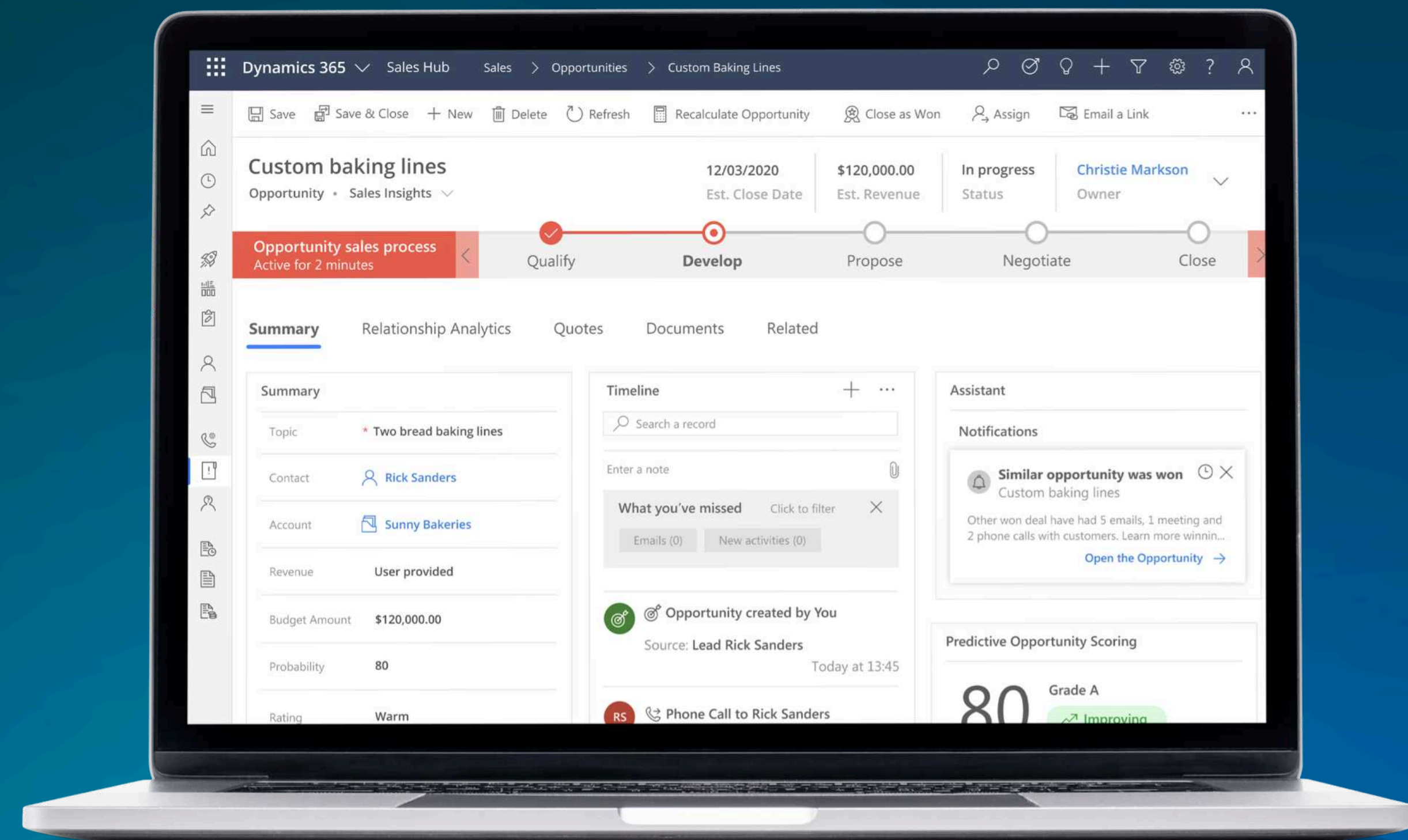
The deployed ERP system served as a single data repository.



The integration enabled smoother, automated data flow between Salesforce and Dynamics.



Implemented specific customizations to align the ERP system with SSG's unique business processes.





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Key Results

Navsoft's IT consulting and digital transformation initiatives delivered radical transformation and significant, measurable ROI for SSG in less than a year

35%

Increase in
Productivity

49%

Enhanced
Business Efficiency

28%

Increase in Annual
Sales Rate VC

22%

Reduction in
Maintenance Cost

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Ready to Achieve Similar Results?

Let's discuss how Navsoft can address your unique challenges and goals.

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