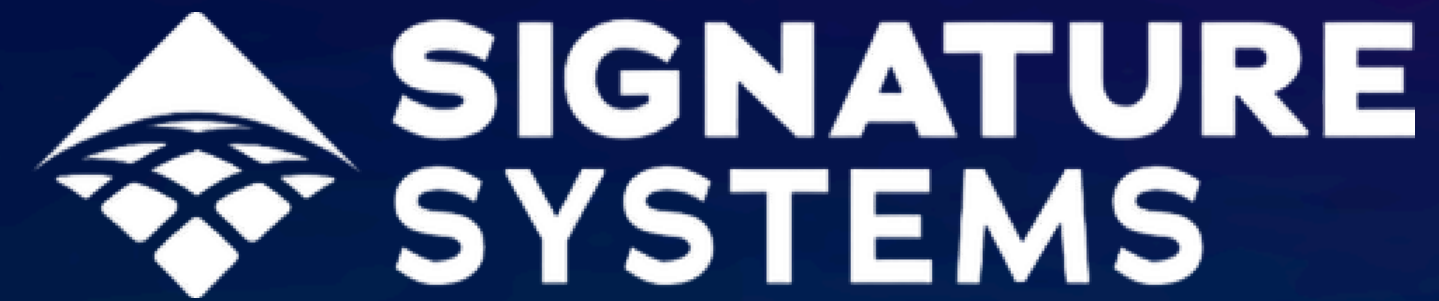
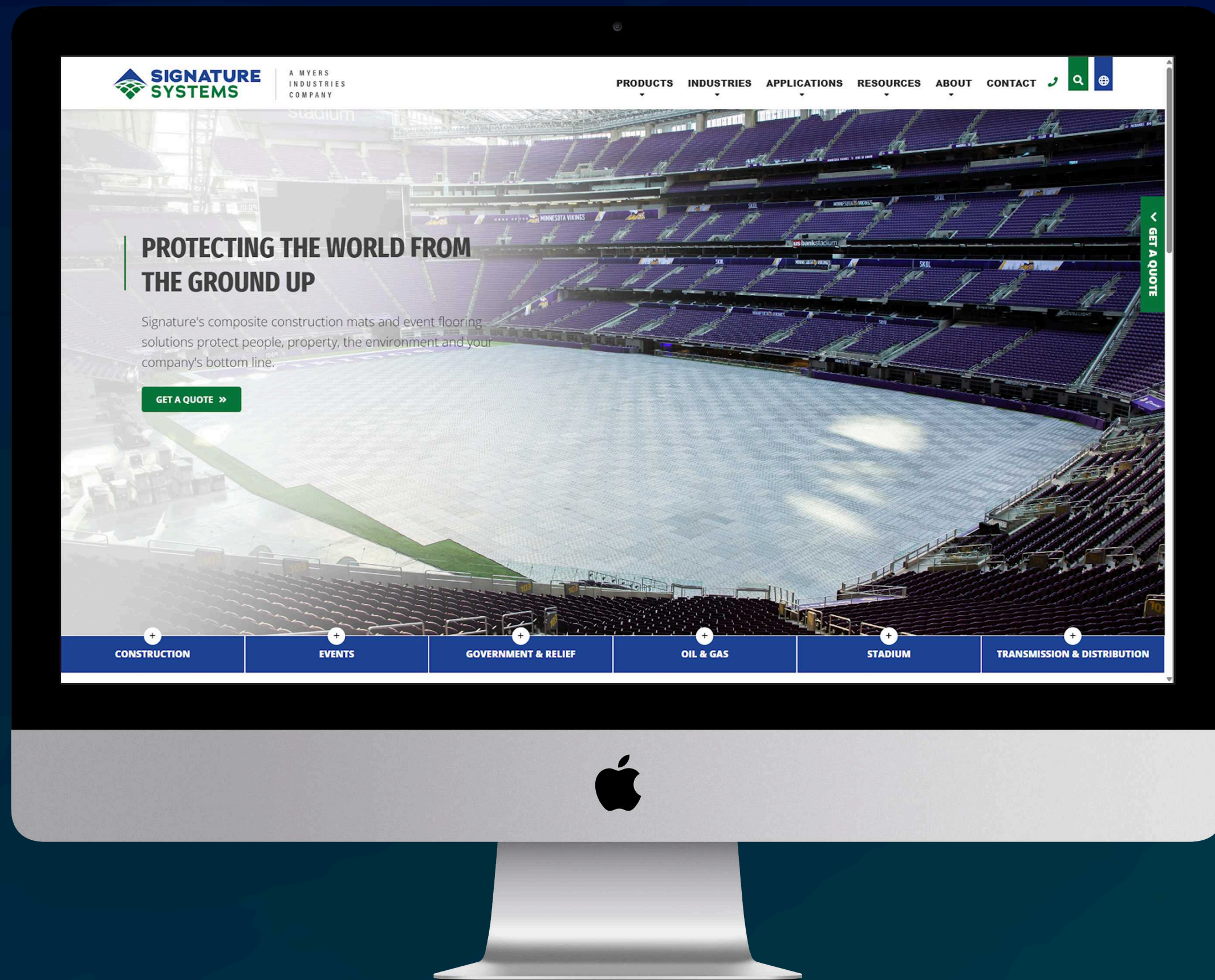


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# 28% Increase in Annual Sales Rate VC with Microsoft Dynamics Upgrade

*How Navsoft's expertise in Microsoft Dynamics enabled Signature Systems Group to overcome on-premise limitations and significantly boost operational efficiency and productivity.*







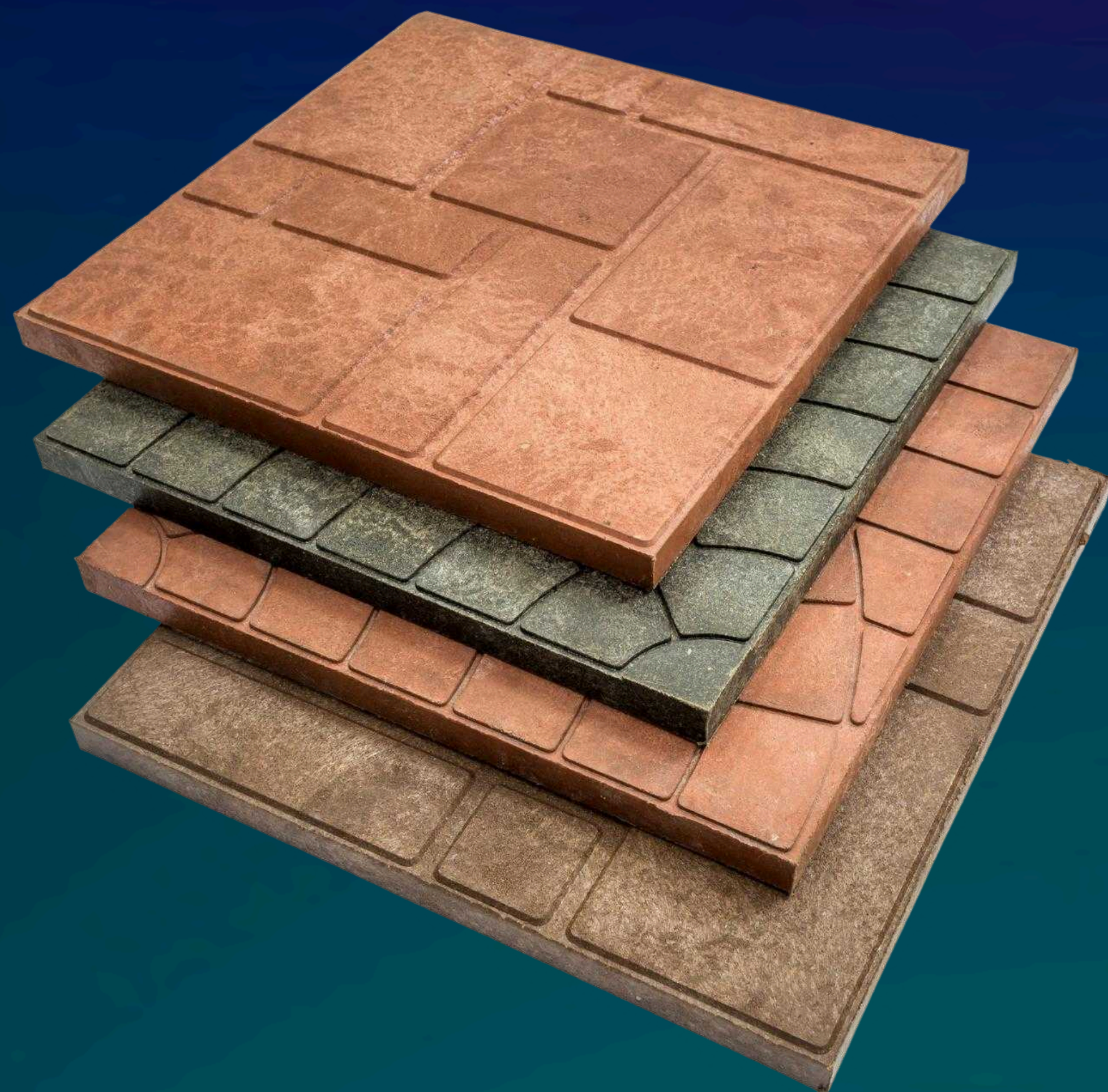
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# Client

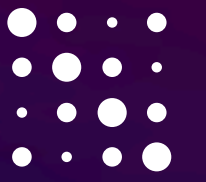
Signature Systems Group (SSG) is a global leader in the manufacturing and distribution of innovative industrial matting and specialty flooring systems. With a vast product line, the company manages thousands of orders and contracts annually. To sustain its continuous growth and enhance its global operations, SSG sought to modernize its core ERP system and unify all data seamlessly.



**SIGNATURE  
SYSTEMS**







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# Challenge

SSG faced several critical challenges stemming from its reliance on an outdated and geographically constrained Microsoft Dynamics NAV ERP system:



## Lack of Global Data Consistency

Employees in the UK and North America couldn't access a single ERP system, affecting collaboration.



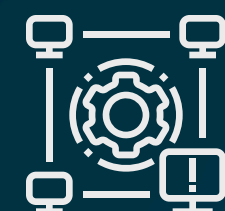
## Operationally Problematic On-Premise System

Hosted in Texas, accessing Microsoft Dynamics NAV in South America was cumbersome via Citrix.



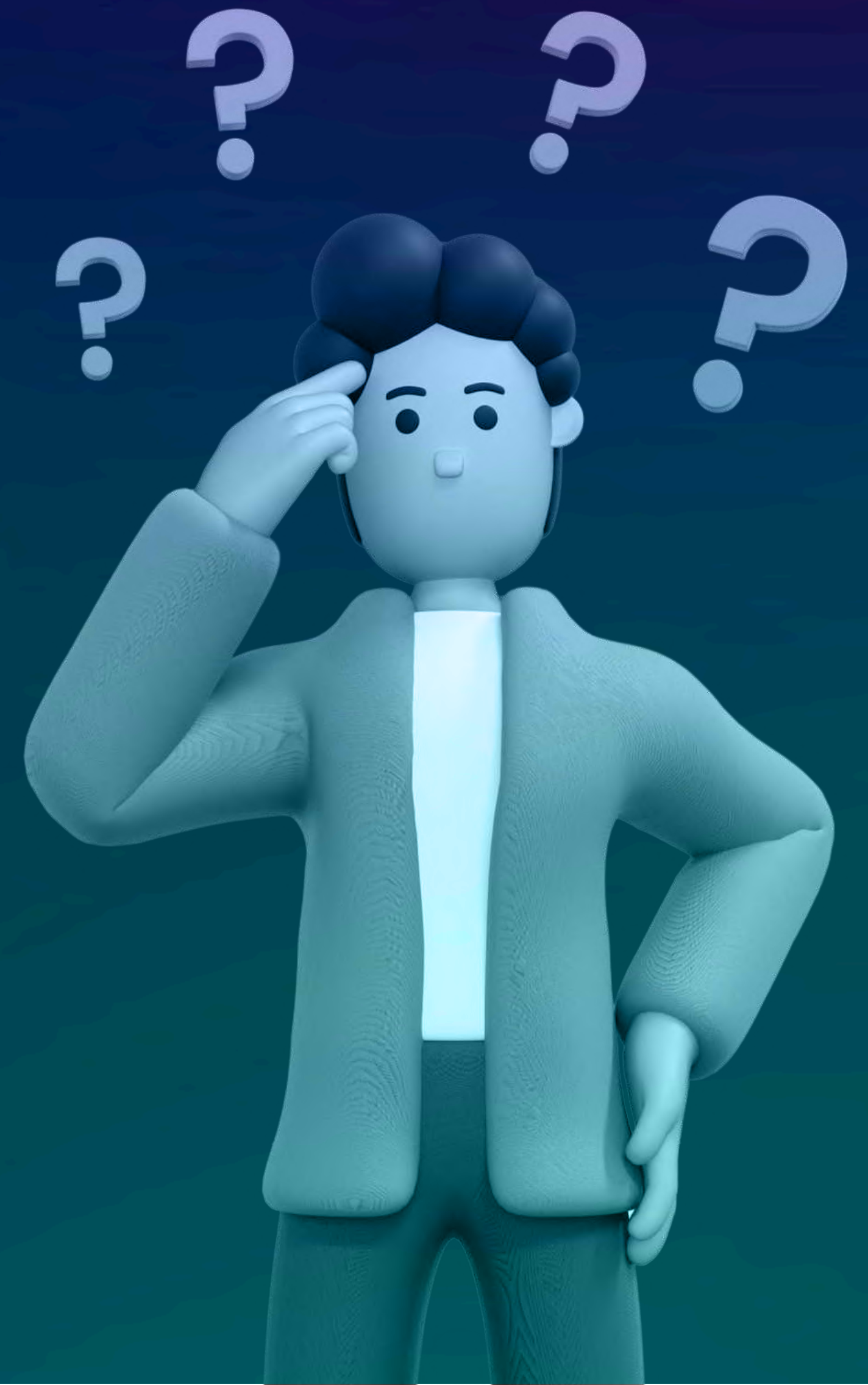
## High IT Maintenance

On-premise setup led to frequent operational issues and demanded excessive maintenance.



## Inefficient Data Consolidation

Employees were forced to manually consolidate data and perform calculations using spreadsheets due to a lack of a central repository.



# Navsoft's Solution

Navsoft, leveraging its deep expertise in Microsoft Dynamics NAV, provided SSG with a comprehensive and tailored solution. We upgraded their ERP system to address all existing pain points:



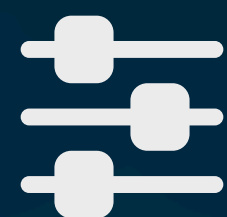
We migrated Signature Systems Group to an updated and robust version of Microsoft Dynamics NAV



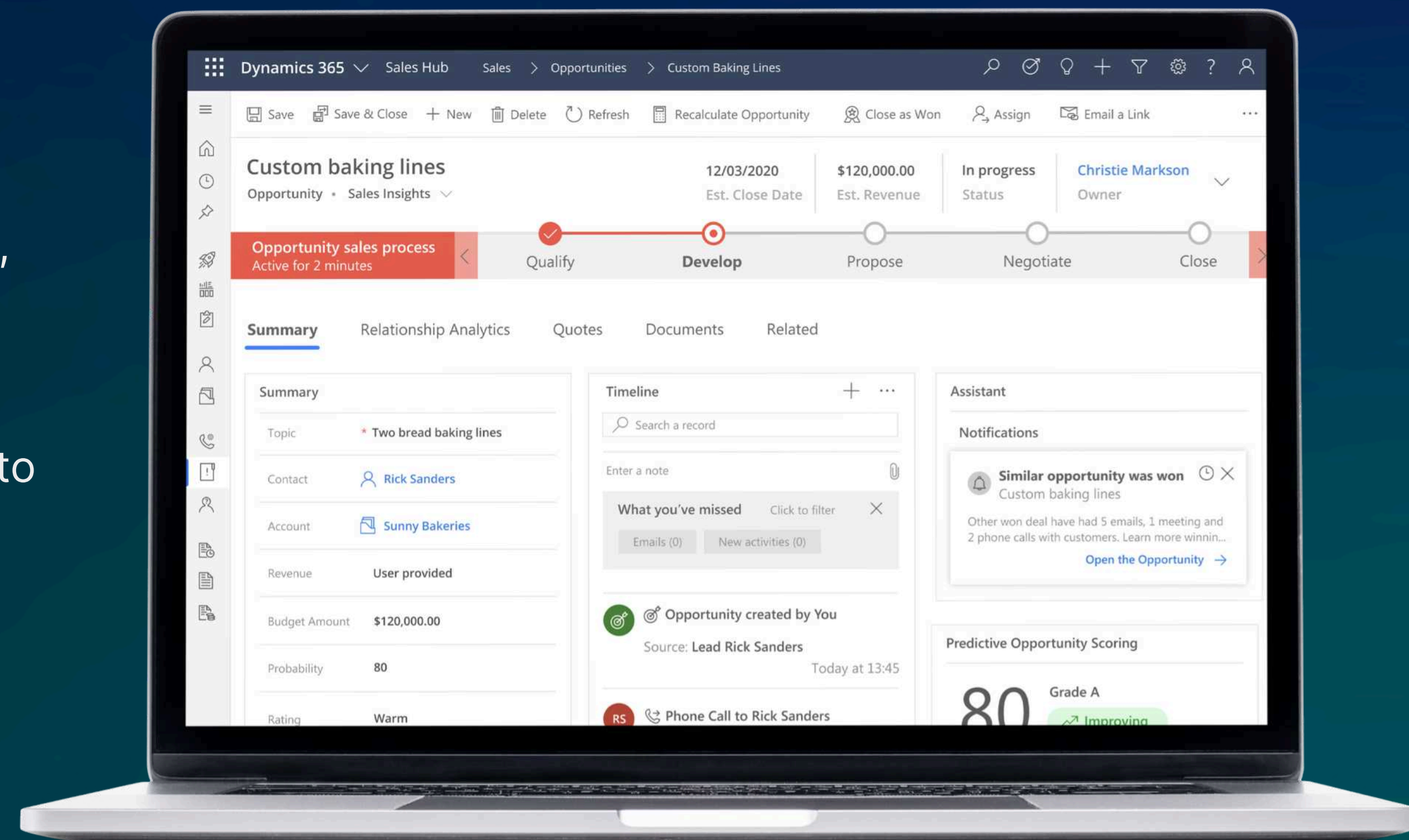
Customized the ERP to fit their specific business processes, including finance and production.



Configured the enhanced Microsoft Dynamics NAV system to serve as a single, centralized data repository.



Integrated Microsoft Dynamics NAV with Salesforce and enabled seamless data sync.







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# Key Results

The upgrade and integration of Microsoft Dynamics NAV transformed SSG's operational landscape and financial management

35%

Increase in  
Productivity

49%

Enhanced  
Business Efficiency

28%

Increase in Annual  
Sales Rate VC

22%

Reduction in  
Maintenance Cost

**Priyanka Rungta**

Director

priyanka@navsoft.in

**Sandeep Palod**

President

sandeep@navsoft.in

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